

**ADHO FINANCES : MODEL 1 - LLC, DHQ AND TEXT TECHNOLOGY SUPPORTED**  
 [SHOWING CURRENT CANADIAN INDIVIDUAL SUBSCRIPTIONS TO LLC]

**\*\*\* AGREED AS BASIS OF REVENUE DISTRIBUTION 2007 \*\*\***

[Agreed at Committee Meetings June 2007]

OVERALL SUMMARY	Based on:	Institutional Consortia	160 actual	ALLC		ACH		SDSM		ANZ		OTHER		TOTALS		Check Figures from OUP stmt
				No	Val GBP	No	Val GBP	No	Val GBP	No	Val GBP	No	Val GBP	No	Val GBP	
<b>Full subscriptions</b>																
Institutional				142	23,179	74	12,382	2	201	3	511	57	8,667	278	44,941	
Individual				103	5,507	87	4,652	17	909	4	214	0	0	212	11,282	
<b>Total</b>				245	28,687	161	17,034	19	1,110	7	725	57	8,667	490	56,223	56,223 1
Consortia				261	3,721	265	3,778	51	727	43	613	478	6,815	1,098	15,654	11,861 2
Gratis												24	24	0		
Other income														0	0	
Adjustment														0		
<b>TOTAL</b>				506	32,408	426	20,812	70	1,837	50	1,338	559	15,482	1,612	71,877	68,084
check														71,877		
Revenue from OUP for 2006	<b>Tot Profit:</b>														42,852	[confirmed] 3
£61,217																
70%																
%age share, based on value of subscriptions					45.1%		29.0%		2.6%		1.9%		21.5%		100.0%	
Estimated income on this basis					19,321		12,408		1,095		798		9,230		42,852	
Pro rata distribution of SDSM, ANZ and Other income																
%ages					58.9%		41.1%								100.0%	
Amounts					5,903		4,125								10,028	
Estimated final income					25,223		16,533								41,757	
Proposed ADHO costs																
<b>LLC</b>	<b>4,000</b>				2,354		1,646								4,000	
<b>DHQ</b>	<b>3,250 (US\$ 6,000)</b>				1,913		1,337								3,250	
<b>Text Technology</b>	<b>3,000 (Can\$ 6,000)</b>				1,766		1,234								3,000	
Total					6,033		4,217								10,250	
Nett income after ADHO contributions					<b>19,190</b>		<b>12,316</b>								31,507	
check total															41,757	
ADHO Steering Committee: representation					5		3.0		2.0						8,351	
					7		4.2		2.8						5,965	
Estimated income by subscription type:																
Institution					16,038	83%	9,635	78%	554	51%	670	84%	9,230	100%	36,126	84%
Individual					3,283	17%	2,773	22%	542	49%	128	16%	0	0%	6,726	16%
check total					19,321		12,408		1,095		798		9,230		42,852	
Estimated income per subscription:																
Institution					40		28		10						26	
Individual					32		32		32						32	

\*\* Note: Income from LLC 2000-2004

	15%sub	50% of profit	Tot Revenue
2000	8,004	5,025	13,029
2001	8,246	8,410	16,656
2002	8,827	10,860	19,687
2003	8,957	12,275	21,232
2004	8,959	11,197	20,156

Revenue from OUP is based on published figures for 2006,

with estimate for additional revenue assuming 40 SDSM individual subscriptions

Note 1 : Calculations based on subscription information as notified May 07.

Note 2 : Breakdown figures are based on a total revenue figure for all consortia agreements spread evenly across all countries and regions

Note 3 : The revenue is as stated in the notification from OUP, and appears in the ALLC accounts

LLC Income 2006 : Agreed Distributions

llc2006-mod1

**Comparison of 2004 and 2005 subscriptions**

Note: both sets of figures are based on information provided by OUP in Nov 04 and Nov 05 respectively; the final figures for each year might be slightly different

The 'values' are based on the subscription rate holding in the respective years

I've also included figures I have for 2002, though these do not offer like-for-like comparison

**Institutional**

2002	218		94		15				42		369	
2004	159	25,428	83	13,196	7	1,116			65	10,244	314	49,984
2005	457	27,817	263	15,597	27	1,815	35	1,259	297	11,486	1,079	57,974
2006	403	26,900	339	16,160	53	929	46	1,124	535	15,482	1,376	60,595

**Individual**

(Note: some guesswork on the individual subs in 2004

as OUP did not have its subscription system fully operational)

(NB: remember that for joint subs, individuals - but not values - are counted twice)

2002	131		101		8						240	
2004	90	4,222	93	4,376	10	485					193	9,083
2005	104	4,365	94	3,855	12	530	2	52	0	0	212	8,802
2006	103	5,507	87	4,652	17	909	4	214	0	0	212	11,282